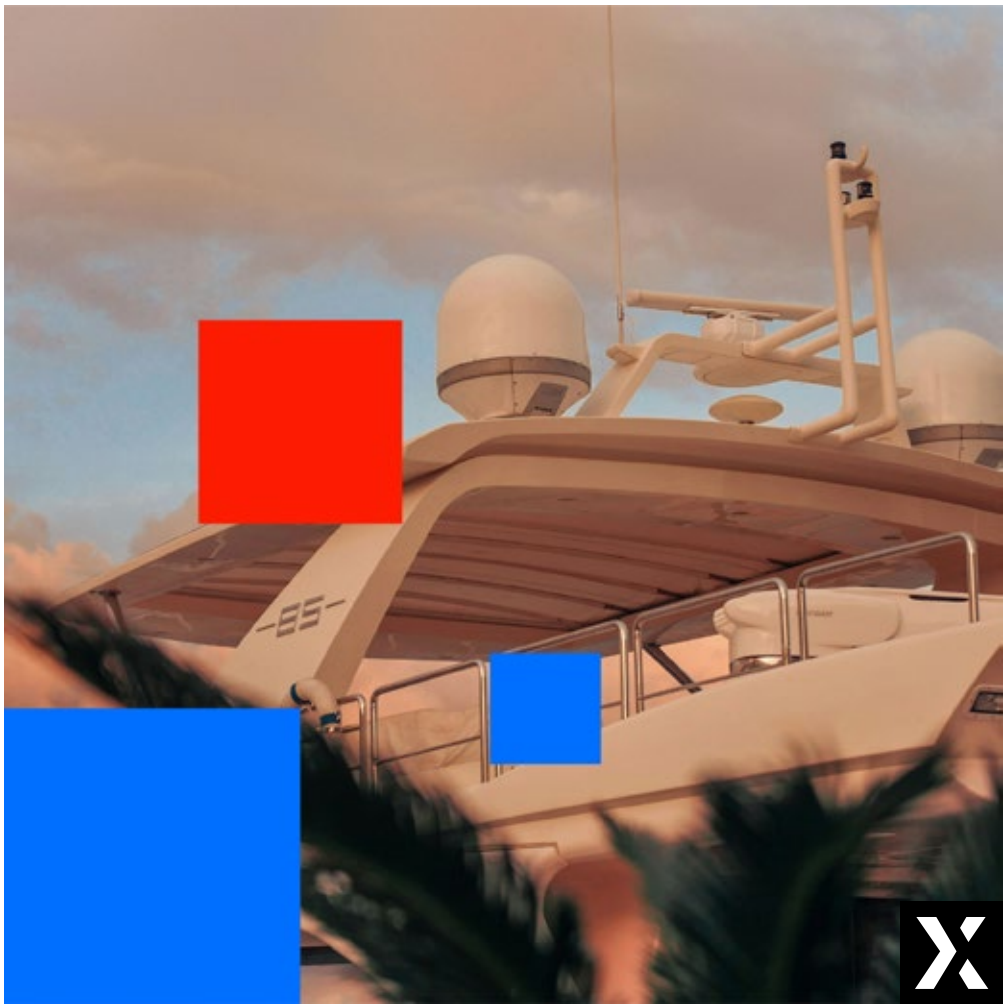
NEXTWORKS

HEADING THE FUTURE

YACHTING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NEXTWORKS

Advanced Technology Solutions
for the Yachting Industry

NEXTWORKS

TECHNOLOGY WITHOUT LIMITS

Nextworks, the Hi-Tech Solution Provider for the marine industry…

For over 20 years we have been driving technological innovation in the luxury yachting sector, creating solutions that anticipate tomorrow. Every system we design is not just advanced technology – it is a vision of the future applied to the present.

UNIVERSAL TECHNOLOGY

Our platform is open and universal, serving as the beating heart of every installation. Thanks to the most advanced technological standards, we seamlessly integrate:

- Third-party systems from the world's leading brands (Crestron, RTI, Control4)
- Emerging and established technologies (KNX, Dante, Lutron, Dali)
- Custom solutions developed in-house

TAILORED TO YOU

No two yachts are alike, just as no two clients share the same needs. Every system is designed and built specifically to bring your vision of style and technology to life.

20+ YEARS IN THE YACHTING INDUSTRY

Key Activities and Achievements

SOME OF OUR CLIENTS

Benetti · Lusben · Overmarine Group · Baglietto · Antonini Navi · SanLorenzo

STRATEGIC PARTNERS

VBH

TECHNOLOGY PARTNERS

K-Array · Glauk · ekinex

BRANDS WE WORK WITH

B&W Bowers & Wilkins · Samsung · LG · Denon · Apple · Barco · HP · Bang & Olufsen · Focal · Grandstream · Sea Tel · apart · ecler · Panasonic · Middle Atlantic Products · JL Audio · Sonance · Ubiquiti · future automation · intel · peplink · WyreStorm · Ruckus · Powersoft · marantz · GDL engineering · Audinate · Synology

INTEGRATED TECHNOLOGIES

Crestron · KNX · VoIP · LonWorks · Lutron · RTI · Dante · Z-Wave · DALI · Philips hue · DMX · Modbus · Control4 · Yachtica · ZigBee · BACnet

FOCUS ON:

Since 2020, Nextworks has been an authorized Crestron dealer.
In recent years, we have successfully delivered more than 30 yachts equipped with Crestron systems.

CRESTRON

MILESTONES

+3100
audio & video systems installed

65 %
of clients request upgrades or refits

90 %
owner satisfaction rate

+120
mega and gigayachts between 50–110 m

+350
yacht installations since 2006

+9,5 km
of linear surface of yachts developed

+25
years of experience

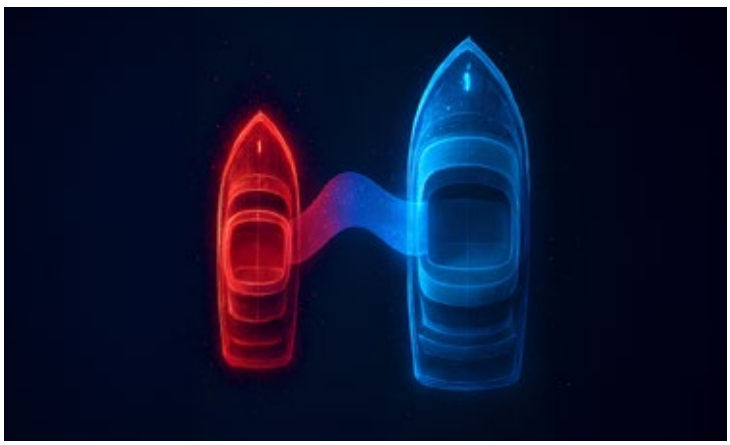
Excellence Alliance

VBH + NEXTWORKS

THE STRATEGIC NEXTWORKS-VBH PARTNERSHIP

Nextworks' excellence is strengthened by a prestigious strategic alliance that combines **the best of two complementary visions: Italian innovation and Dutch engineering discipline.**

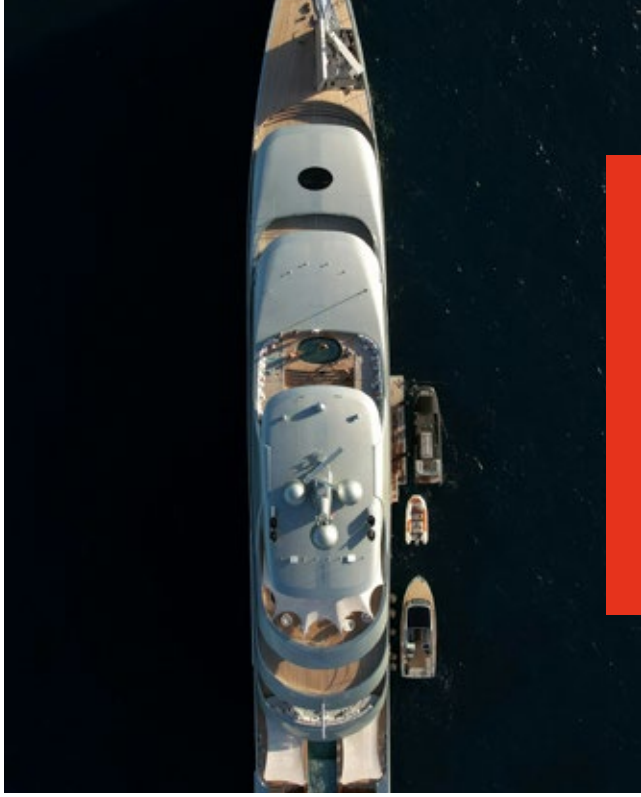
Nextworks contributes its expertise in intelligent system optimization and continuous R&D, refined on superyachts where every solution must be precise, efficient, and tailor-made. VBH brings its long-standing experience in mega and gigayachts, where **scalability, continuity, and security** are absolute imperatives.

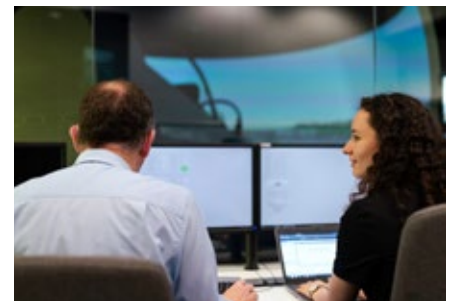


DYNAMIC ARCHITECTURE, MAXIMIZED VALUE

This strategic alliance creates tangible value: from initial design to long-term maintenance, every technological investment is optimized, avoiding oversizing and ensuring continuous evolution.

"Rigorous engineering criteria meet a forward-thinking approach driven by ongoing research and development" – a philosophy embodied in dynamic software architectures deployed on standard infrastructures. This enables remote feature and interface updates without invasive interventions or modifications to existing hardware.





WHERE PRECISION MEETS FLEXIBILITY

The partnership blends Northern European precision with Italian operational intelligence: robust yet adaptable structures, invisible yet high-performing technology, and solutions that integrate seamlessly into interior spaces while enhancing their aesthetics.
The result is a technological ecosystem that evolves with your yacht, ensuring long-term continuity and the ability to adapt to your changing needs.

With Nextworks, innovation never stops.
Your yacht evolves with you.

Your Vision,
Our Technology

NEEDS ANALYSIS

Every project begins with listening.
We carefully analyze your requirements to develop a system of solutions that not only meets but exceeds your expectations.

DESIGN AND FULL INTEGRATION

When designing our systems, we focus on total integration and technological harmony. We carefully select the **best technologies available on the market to create a perfectly balanced ecosystem.**

Within this system, every component – both hardware and software – is engineered to **communicate and interact seamlessly** with one another, **maximizing the capabilities of the entire installation.**

RACK ASSEMBLY & TESTING: THE ART OF PREPARATION

At our operational headquarters, our technicians transform rack assembly and testing into a true craft. **Every system is set up and subjected to an extensive series of in-depth tests – all before it even leaves our facilities.**

This approach allows us to anticipate and resolve a wide range of potential complexities, ensuring a smooth, trouble-free installation.

DELIVERY, INSTALLATION & TRAINING

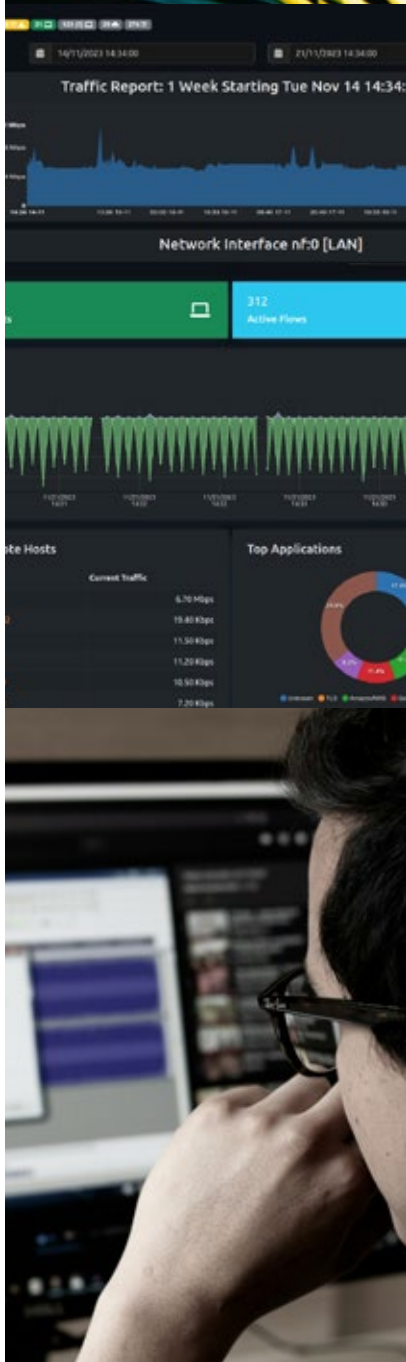
Installation is carried out with absolute precision and discretion. **Our technicians work with strict timelines and non-invasive methods**, coordinating seamlessly with shipyard processes.

We provide professional training tailored to operational roles, **dedicated feature training, and post-installation support.**

ADVANCED MONITORING & 24/7 SUPPORT

We offer **complete remote monitoring for all your connected devices**, including cameras, automation systems, security systems, climate control, and more.

Our team is available 24 hours a day, 7 days a week, to support you and ensure complete peace of mind.



HALYS, orchestrating comfort

With your voice

HALYS IS THE AI AGENT THAT REDEFINES ON-BOARD COMFORT

A new dimension in how you interact with yacht technology: **intuitive voice control that understands your intentions and lets you manage lights, shades, and climate simply by speaking naturally.**

Powered by **Digital Twin technology** – an exact digital replica of your yacht – **the system listens, interprets, and acts with absolute discretion.**

You don't need to understand the technology. You just need to speak.

No more rigid commands to memorise: the system interprets your requests with refined intelligence.

Thanks to the integration of an Artificial Intelligence agent, interactions become truly smart. **You can speak to the yacht in your own words: Sealux listens and understands.**

A phrase like "There's too much light on the screen" will automatically close the shades, while "It's a bit warm in here" triggers autonomous climate adjustment.

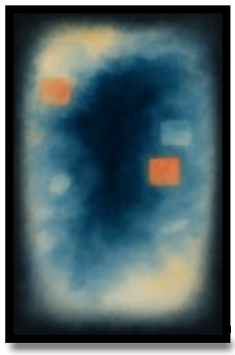
Your voice becomes the conductor of lights, shades, climate, audio-video systems, weather monitoring, and air-quality control.

You can even describe the atmosphere you want, let the system create it, and save it into your personal collection of exclusive scenarios.

AI Powered Brand New Feature

SABLE AI Powered - Dynamic Canvas

When Design Meets Information



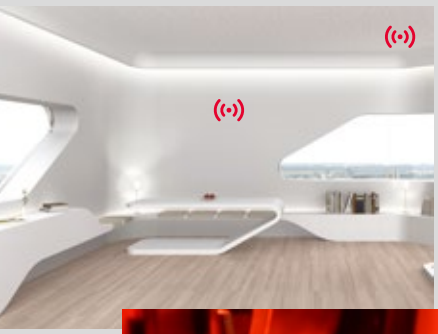
SABLE Dynamic Canvases represent the evolution of decorative art: abstract digital **artworks that not only elevate interior spaces, but continuously interact with them.**
Each composition blends seamlessly with the interior palette, respecting the vision of the designer and creating absolute aesthetic continuity.

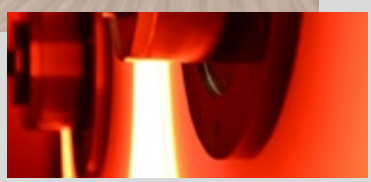
An artwork that lives and breathes with your yacht.
Each image is truly one of one: born for a single place, never to be repeated. As the day unfolds, it shifts in quiet harmony with the world around it, translating light, air, and atmosphere into a perpetual visual symphony.

A technological masterpiece where aesthetics and functionality merge in perfect harmony.

With Nextworks, innovation never stops.
Your yacht evolves with you.

INNOVATION LABS





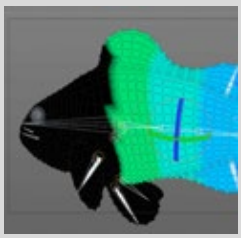
INVISIBLE & OMNIDIRECTIONAL AUDIO

Invisible technology. Extraordinary sound.

Glauk PWR technology can **turn paintings, mirrors, tables, or virtually any surface into an audio speaker, eliminating the need for visible loudspeakers**.
Through "exciters" installed behind panels made from any material, these surfaces emit **360° frequencies, creating an environment where the listener is fully immersed in high-quality, deeply engaging, completely invisible sound.**

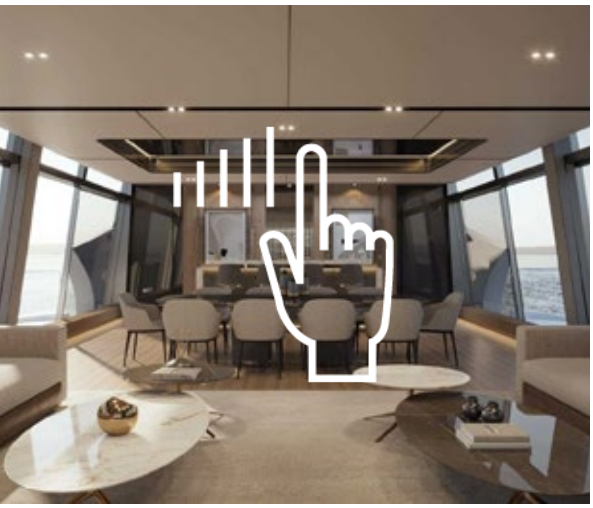
GLAUK
Sound Emotion

We embrace high-performance, cutting-edge solutions through partnerships with companies that truly make a difference. Among them is GLAUK, a fully Italian company producing completely invisible audio systems.



VIRTUAL AQUARIUM / Photorealistic Tropical Scenarios

A three-dimensional model of the sea brought to life inside the Nightclub of a Benetti-built Gigayacht. Through digital portholes, fish appear in dynamic, fully customised environments designed according to the Owner's personal taste.



CUSTOM AUTOMATION SCENARIOS

Comfort tailored to every guest.

Create, edit, and save personalised environmental scenes combining lighting, climate, and automation with intuitive gestures, in real time.

DIGITAL JUKEBOX

A Modern Take on an Icon of the Past

A user experience inspired by classic jukeboxes, recreated on an interactive multitouch surface with the same timeless alphanumeric selection—powered by a modern engine featuring personalised playlists and unlimited content.

MECCA POINTER

Technology that respects spirituality.

A discreet app feature that always indicates the direction of Mecca from the yacht's current position, for guests who require it.

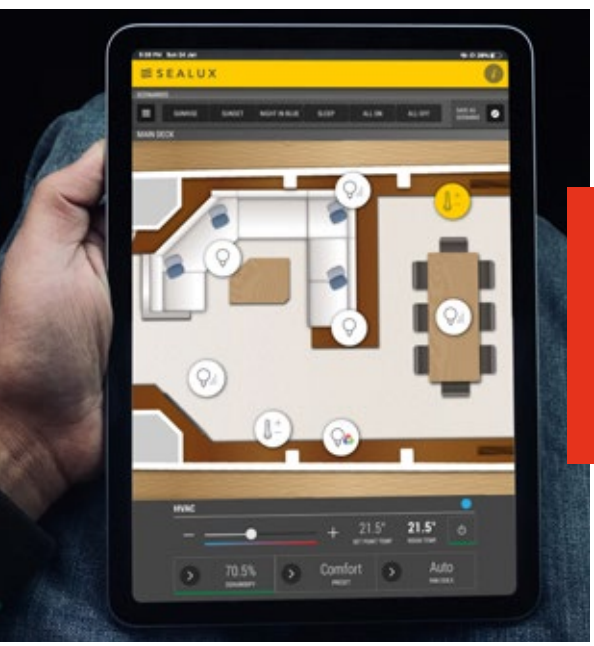
SEALUX
PLATFORM

The core of the technological ecosystem shaped by Nextworks expertise

An open platform. Infinite possibilities

Sealux is an extremely versatile, fully open platform – the foundation on which our team of expert designers builds truly bespoke solutions, free from limitations, ready to meet the most sophisticated challenges of your yacht.

With Sealux, every technological installation becomes an opportunity to expand capabilities: we enhance the potential of each system, turning your vision into reality and delivering an on-board experience that exceeds every expectation – unique, just like your way of yachting.



GET IT ON Google Play

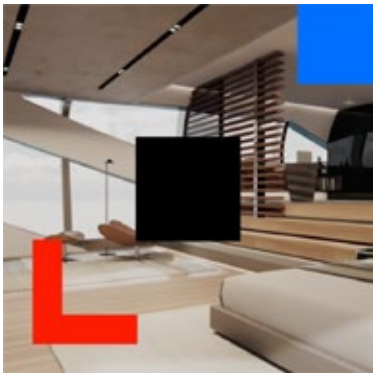
Download on the App Store

SEALUX

SINCE 2009, SEALUX HAS DEFINED THE NEXTWORKS IDENTITY WITHIN THE LUXURY YACHTING INDUSTRY.

More than 300 prestigious yachts worldwide rely on SEALUX, the modular app that integrates and controls every technological aspect of life on board. Years of continuous evolution, driven by the real needs of our clients.

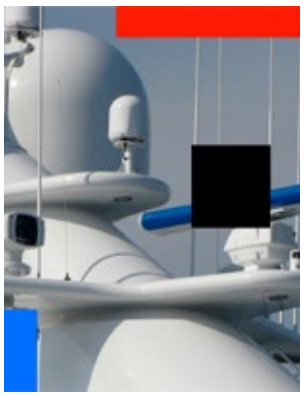
Five Dimensions of Total Control



1. AUTOMATION & ENVIRONMENTAL COMFORT
With a voice command or a simple touch, you can create and save personalised scenarios combining lighting, climate, and automation. The perfect atmosphere for every moment, always at your fingertips.

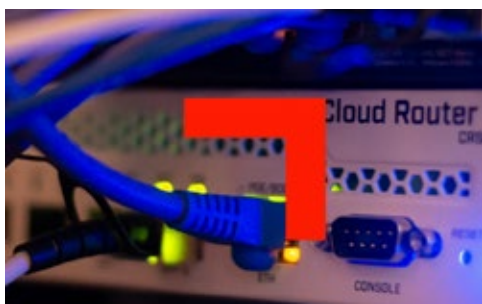
2. PREMIUM ENTERTAINMENT
Advanced audio/video technologies integrate seamlessly to deliver an unparalleled entertainment experience in every area of your yacht.

3. ABSOLUTE SECURITY
Continuous technical monitoring through the integration of smart sensors, intrusion detection, access control, smoke detectors, and advanced video analytics. Peace of mind has a name: SEALUX.

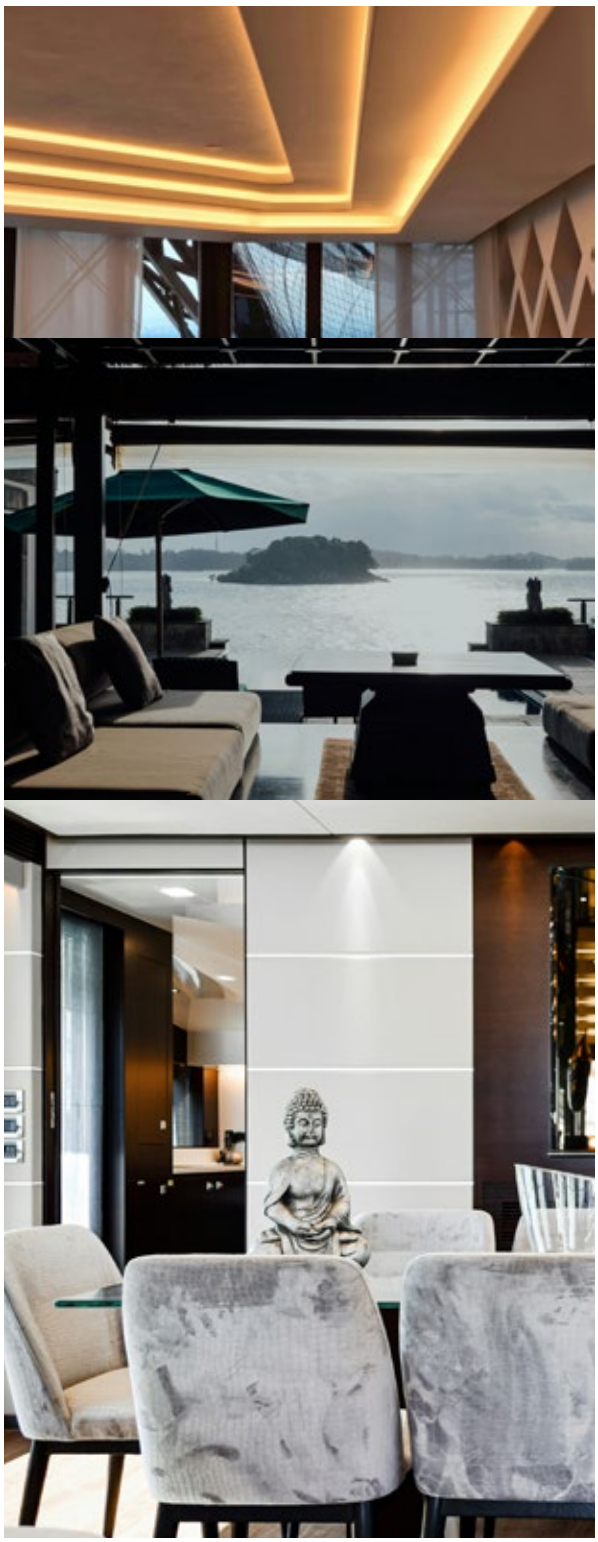


4. SEAMLESS COMMUNICATIONS
VoIP phones, high-speed Wi-Fi, video systems, radio and paging solutions: crew and guests always connected, always in control.

5. SMART NETWORKING
Manage bandwidth and speeds for every user group while monitoring network traffic in real time. Perfect connectivity for every need.



Immersive Well-Being On Board



DYNAMIC LIGHTING DESIGN
From functional to sensory: full control over intensity, frequency, and colour temperature. Lighting adapts to natural rhythms, transforming every space into a bespoke scenario.

PERSONALISED MICROCLIMATE
Temperature, humidity, and ventilation with millimetric precision. Each area becomes a climatic oasis that adapts instantly to your preferences and to every moment of the day.

ENVIRONMENTAL INTELLIGENCE
Spaces and systems communicate under the guidance of a responsive intelligence. Each environment evolves through invisible connections that anticipate your needs.

ADVANCED AUTOMATION
Your digital butler listens to habits, reacts to your needs, learns your preferences, and optimises every resource. Invisible technology–always present.

Supervision & Control

Bespoke Graphic Design

WHAT MAKES THE SEALUX APP DIFFERENT FROM OTHER CONTROL SYSTEMS

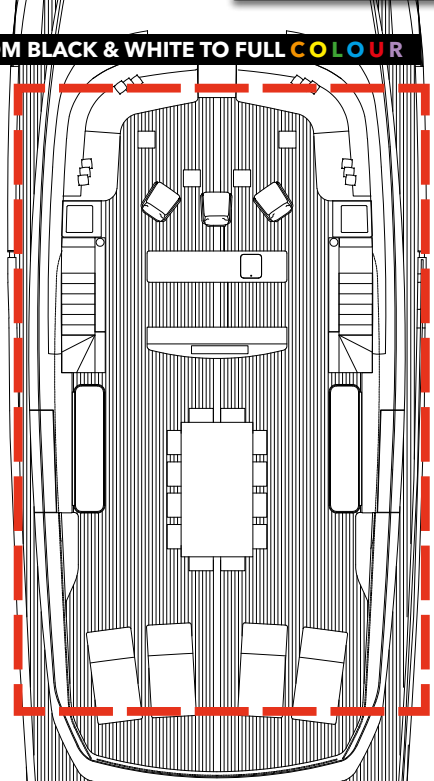
Sealux is an application designed to make system management effortless, using the same **intuitive gestures** you already use on your mobile devices. Pinch to **zoom, move across deck plans**, scroll between layouts, your entire system is under control with just a few natural gestures.

We devote particular **attention to layout, usability, and graphic design**.
Our **dedicated developers and designers** ensure an interface that is intuitive, easy to use, visually refined, and perfectly aligned with your yacht's interior design and the user's operational needs.

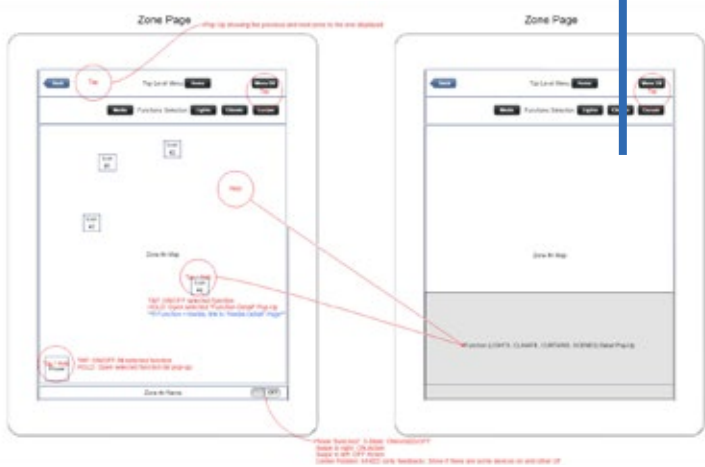
GET IT ON Google Play

Download on the App Store

FROM BLACK & WHITE TO FULL COLOUR



FROM WIREFRAME TO ...FINAL LAYOUT



A Fully Customisable App

Make It Personal

AN INTERFACE TAILORED TO YOUR ELEGANCE

Graphic personalisation reaches new levels of refinement. **Choose from our exclusive design collections, or work directly with our creative team to craft an interface that becomes a true expression of your vision**. Every visual element becomes an extension of your personal style.

With a single touch, you can switch environments. Create a scenario for every occasion –recall it whenever you want through voice command, a simple tap, or automatically.

CUSTOM DASHBOARDS

CUSTOM MAP

CUSTOM DESIGN

An Ecosystem That Lives With You

ENVIRONMENTAL AUTOMATION
Create and orchestrate unique atmospheres by combining lighting, climate, and automated systems. With intuitive gestures, shape smart-home and A/V scenarios in real time, perfectly adapting to each moment onboard.

INTELLIGENT ON-BOARD INFOTAINMENT
Every screen becomes a window into the world: destination port insights, curated itineraries, precise weather forecasts, daily culinary menus, and local cultural events. A digital concierge that enhances every stage of your journey–ideal for luxury charters aiming for excellence

UNIVERSAL MULTILINGUAL COMMUNICATION
In a world without borders, SEALUX speaks every language. International crews and cosmopolitan guests always find their mother tongue, ensuring seamless communication and absolute comfort on board.

Limitless Multimedia

ENTERTAINMENT EVERYWHERE
Fluid, portable entertainment across any device, in any format, through every platform and streaming service. Your entertainment follows you anywhere onboard.

EXCELLENCE IN DIGITAL SIGNAGE
Displays become sophisticated communication hubs: guest welcome screens, exclusive itineraries, bespoke broadcasting, integrated social media, real-time news.

ARCHITECTURAL ACOUSTICS
Sound emanates from the yacht's surfaces–floors, walls, and structures become sound sources. A 360° immersive experience that transforms the entire yacht into a private concert hall.

UNLIMITED DIGITAL LIBRARY
Via server, local storage, or streaming: films, series, music, live streams, and personal archives–an endless universe of content always available.

SEALUX DIMENSIONS OF TOTAL CONTROL

Video Surveillance

Discreet, Absolute Security

INTEGRATED PROTECTION
A modular system that combines smart sensors, intrusion detection, access control, smoke detectors and predictive video analytics. Continuous, invisible monitoring.

TOTAL VISUAL CONTROL
Every display becomes a sophisticated control window, eliminating bulky additional hardware.

INTELLIGENT ACCESS
Simultaneous multi-camera viewing on iPad, smartphone and TV
Access calibrated by user profiles and personalised credentials
Absolute privacy through granular permissions

ADVANCED THERMOGRAPHIC SECURITY
Cutting-edge technology that reveals the invisible through heat mapping. Thermal cameras deliver 24/7 situational awareness: night navigation with zero light, detection through fog or haze. Perimeter anti-intrusion protection and predictive technical monitoring of critical components – engines, exhausts, batteries– to prevent overheating and fire hazards.

On Board Intelligent Control

ADVANCED IP SWITCHBOARD
Automatic call routing across all available channels–analog, digital, GSM, VSAT, Fleet. Every communication finds the best route.

FULL MULTIPLATFORM CONTROL
Every VoIP phone, Apple Watch or mobile device becomes a control hub: environmental management, audio-video, cabin automation. The entire Sealux ecosystem always at hand.

TOTAL CREW CONNECTIVITY
Integrated communication through VoIP phones, Apple Watch, HD video, advanced Wi-Fi, professional radios and pagers. Perfect coordination, no distance.

PREMIUM SERVICE CALL

The advanced service-call system reshapes the standards of onboard hospitality. Via tablet controllers, Apple Watch, wireless buttons or wired commands, your guests enjoy hotel-level service: gourmet menus, personalised cabin messages, and attentive assistance available at the wrist or with a single touch.

SealuxCloud - Remote Management for Your Yacht

SealuxCloud is the pinnacle of innovation in remote yacht management, a next-generation cloud platform for full remote control of your vessel.

GLOBAL CONTROL

Orchestrate every function of the yacht with precision—from aboard or from the other side of the world. A secure, reliable connection between you and your vessel.

EXCELLENT REMOTE SUPPORT

Selective access for technical personnel: preventive maintenance, rapid diagnostics powered by artificial intelligence, real-time interventions via internet.

INTEGRATED FEATURES:

- Custom Dashboards with GPS tracking and real-time routing
- Complete Control of lighting, climate and automation
- Proactive Security with intrusion detection and access control
- Technical Monitoring of engines, steering gear, generators and storage
- Predictive Alerts with intelligent preventive notifications
- Full Data Storage with operational history and performance analytics
- Advanced AI Diagnostics for predictive anomaly detection and automatic system optimisation

FB611 - MY NG

Shipyard: Benetti

FUNCTIONS:

Networking / Entertainment / Comfort living / Videosurveillance / Communications

FB612 - MY Perla

Shipyard: Benetti

FUNCTIONS:

Networking / Entertainment / Comfort living / Videosurveillance / Communications

FB614 - MY R.Darenben

Shipyard: Benetti

FUNCTIONS:

Networking / Entertainment / Comfort living / Videosurveillance / Communications

FB615 - MY XWAVE

Shipyard: Benetti

FUNCTIONS:

Networking / Entertainment / Comfort living / Videosurveillance / Communications / Monitoring

NXGate - Total Control in a Secure Digital Environment

NXGate manages network and access control, optimizes connectivity, and protects digital resources to ensure a secure digital environment.

ADVANCED PROTECTION

- Granular Access Control – Personalised security policies for devices and users
- Anti-Malware Shield – Proactive protection against threats and compromised connections
- Intelligent Filtering – Blocks unwanted traffic: torrents, unauthorised uploads
- VLAN Micro-Segmentation – Intelligent service isolation through segmented virtual networks for maximum security
- Cybersecurity – Advanced firewall, end-to-end encryption and real-time anomaly monitoring

INTELLIGENT BANDWIDTH MANAGEMENT

- Automatic distribution of available resources
- Priority for mission-critical applications
- Layer-7 control (for platforms such as YouTube, social networks, Google Drive, etc.) with selective blocking and throttling
- Automatic device detection and categorisation
- Dynamic VLAN segmentation for traffic optimisation and functional isolation

44-04 - MY The Great Escape

Shipyard: Overmarine

FUNCTIONS:

Networking / Entertainment / Comfort living / Videosurveillance / Communications / Monitoring

44-06 - MY Dorsia

Shipyard: Overmarine

FUNCTIONS:

Networking / Entertainment / Comfort living / Videosurveillance / Communications / Monitoring

165-10 MY Valerie

Shipyard: Overmarine

FUNCTIONS:

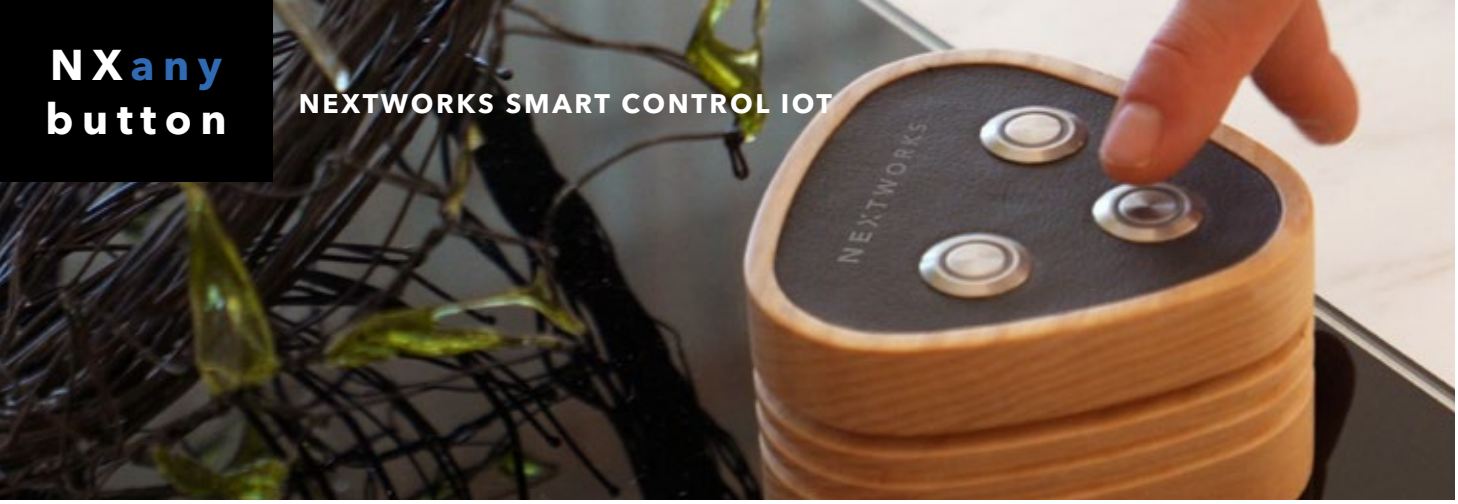
Networking / Entertainment / Comfort living / Videosurveillance / Communications / Monitoring

54-03 - MY She's a 10 too

Shipyard: Overmarine

FUNCTIONS:

Networking / Entertainment / Comfort living / Videosurveillance / Communications / Monitoring



NXanybutton

Environmental control, essential form

A furnishing element with a discreet presence, transforming gesture into action. One gesture, endless possibilities: control lighting, blinds, automation systems, or request service with a single touch."

OPERATIONAL SIMPLICITY

- Instant activation, minimal cost
- Only Wi-Fi required to interface with any system
- Can be placed anywhere—no physical constraints

TOTAL CUSTOMISATION

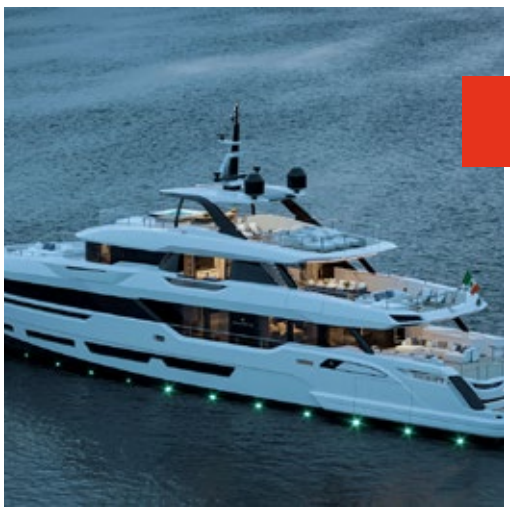
- Bespoke design in any shape or material
- Exclusive, customisable graphics
- Free programming configurable in minutes

C10226 - MY Speed Bear iV

Shipyard: Baglietto

FUNCTIONS:

Networking / Entertainment / Videosurveillance / Communications / Monitoring



C10252 - MY L'Instant

Shipyard: Baglietto

FUNCTIONS:

Networking / Entertainment / Communications / Monitoring

C10254 - MY Andala

Shipyard: Baglietto

FUNCTIONS:

Networking / Entertainment / Communications / Monitoring

C10256 - MY Sui Generis

Shipyard: Baglietto

FUNCTIONS:

Networking / Entertainment / Communications / Monitoring

Premium Global Assistance & Remote Intelligence

EXCELLENCE NEVER STOPS

The value of Nextworks grows over time: **our mission is to guarantee a flawless experience that evolves with your needs, turning every installation into a long-lasting, successful partnership**.

24/7 SUPPORT FROM DEDICATED EXPERTS

Our Support Centre operates continuously, providing specialised assistance to the most demanding yacht owners. Thanks to advanced diagnostics and secure connections, **we resolve 90% of requests remotely, ensuring fast, discreet interventions that never interrupt your onboard life.**

Our expertise, built over more than 400 systems, is at your service 24/7

TICKET SYSTEM

Every support request is managed through our priority Ticket system. **Each intervention receives a unique ID code that allows you to monitor its progress in real time via the dedicated portal**.
A complete digital archive documents the technological history of your system, ensuring service continuity and constant performance optimisation.

SCAN TO SEE NEXTWORKS TICKETING SYSTEM

AI Powered Brand New Feature

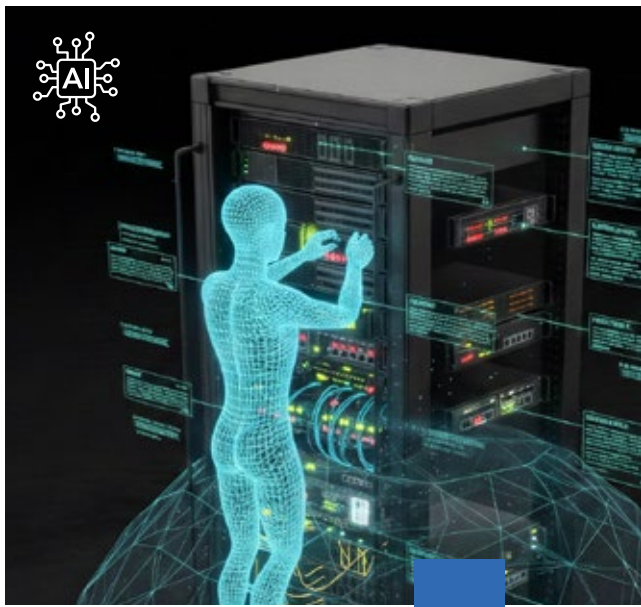
Synapse

DESIGN TODAY, MANAGE BETTER TOMORROW

Synapse **enables faster intervention on the physical devices of the onboard system**, describing in a structured way how network, audio-video systems and automation logics are connected and distributed, **mapping the position of devices in technical racks, their interconnection, their operational status and their function across the different areas of the yacht.**

In contexts such as superyachts and megayachts, where a large number of spaces are served by infrastructures distributed across multiple decks, this means being able to **intervene with precision when something does not work**. For example, if there is no audio in the main saloon, Synapse immediately identifies which amplifier is involved, in which rack it is located, which switch it is connected to. This avoids the time required for a long analysis between technical panels and manual checks.

The system becomes a single, shared reference that accompanies the yacht from the design and outfitting phase through operational management and maintenance over the years, supporting guided diagnostics through a simplified interface and AI chat.



FOCUS ON: AI SYSTEM

Meridian

SAFEGUARDING THE EXPERIENCE OVER TIME

Meridian controls the operation of onboard software services, analyzing in real time what happens behind the scenes to preserve a seamless and pleasant daily experience.

Meridian enables the anomaly to be quickly traced back to its context, suggesting the most effective corrective action or automatically activating system recovery, without the need for immediate crew intervention.

The result is a more stable and continuous experience, even during intensive charters or long seasons of use. **Small disruptions that would normally emerge during operation are managed before they become noticeable, or by automatically opening service tickets with all the collected data, reducing the impact of the disruption on people onboard.**

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